



Graham Fire Apparatus Sales
2816 N.W. 3rd St.
Meridian, Idaho 83646
Tel: (208) 869-8618
E-Mail: kent@grahamfire.com

June 10, 2015

Mr. Ron Korman
City of Sparks

Dear Mr. Korman:

We at Graham Fire and Rosenbauer would like to thank the City of Sparks for the invitation to, and consideration of the following proposal. In this binder you will find our proposal and a detailed set of specifications based on the Department's requirements.

The proposed pumpers are based on the previous units purchased by the City of Sparks. We are proposing our Commander Chassis and our EXT body with a lifetime transferable warranty. The change orders on the previous project have all been incorporated into the new specifications. Working with the fire department and fleet services there have also been a few changes made as required.

The specifications and pricing also include all necessary funds for the expected HGAC purchase, all inspection trips as required, delivery and training on the new units.

PRICING PER UNIT

Rosenbauer Commander Chassis	\$276,147.00
Rosenbauer EXT Body and Equipment	\$306,594.00
Total	\$582,741.00

It is our understanding that the City of Sparks may elect to do a 90% pre-pay option within 30 days of contract signing. If the City elects to take advantage of this, please **DEDUCT \$14,366.00** from the above pricing.

Graham Fire has a complete mobile service truck to meet your warranty and long term service needs if required. David Smith is an EVT certified mechanic.

During your review of our proposal, if you have any questions or require additional information, please do not hesitate contacting myself with any questions you may have. I can be most easily reached at (208) 869-8618. I would also be happy to meet you and representatives from the department to go over our proposal in person. Please just let me know what day and time works out best for you and the department. Thank you for your consideration.

Sincerely,

Kent Graham
Graham Fire/Rosenbauer